

Name: _____

Date: _____

Interview Questions

Hiring Travel Advisor Professionals



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1 Why do you feel this job is a good fit for you?

2 What type of co-workers do you find most inspiring?

3 What do you consider your greatest strengths?

4 What do you consider your greatest weaknesses?

5 List three of your most important or proudest accomplishments.

6 What motivates you?

7 Describe the most challenging situation you have had to deal with and how did you handle it?

8 Do you consider yourself an independent, self-starter?

9 Have you ever faced an ethical dilemma at work and how did you handle it?

10 What are the personal characteristics and qualities you would bring to this position that would be particularly helpful?

11 The person in this position needs to take ownership in continual training opportunities. What would be your first plans if hired?

12 What are some of the things you tend to avoid in a job?

13 In what ways do you think you can contribute to this organization?

14 What are some of your favorite places you've traveled?

15 What would be your dream vacation?

16 What makes you happy?

17 How much are you traveling already?

18 What kind of prior sales experience do you have?

19 Why do you want to become a travel advisor?

20 Are you aware of the time requirement in this profession? Meaning once the trip is booked, your responsibility is not finished. You will still have to maintain, nurture, and be responsible for the trips that are booked until after the clients has traveled.

21 Are you okay with working hard now even though the money won't come until your client's travel?

22 How are you different from your competition?

14 Do you have a client base?
