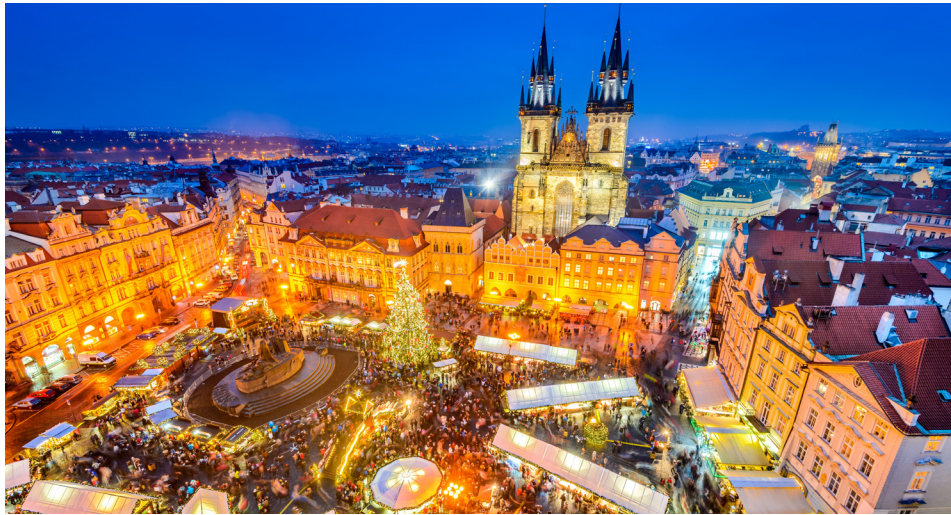


Christmas in July (or any month) Party

CHRISTMAS MARKETS OF POLAND, PRAGUE & GERMANY

In Partnership with Insight Vacations

December 2, 2019 through December 10, 2019



Where: Office open house, coffee shop, library

Target Market: Couples, Polish, Czech, or German Neighborhoods

What to serve: Your favorite Christmas appetizers, or German pretzels with a variety of mustards (Gordon Food Service)

Decorations: Christmas---Red & Green napkins, tables have ornaments as center pieces

Presentation: Schedule your BDM for a power point or video presentation on Christmas markets

Handouts: Call BDM for flyers or print flyer from MAST website with your agency contact information; Handout of pictures of Christmas ornaments from Poland, Czech & Germany

Tag Lines or quotes:

- “Deck YOUR halls”
- “Are you thinking about Christmas shopping for 2019 yet?”
- “Peace on earth will come to stay, when we live Christmas every day”
—Helen Steiner Rice

Give Aways: Christmas Ornament—Bronner’s Christmas Store--
www.bronners.com (\$10.00 and up)

How To Hold an Event

- Contact BDM to see if they will present the trip through power point, or video. You will need your BDM at the event to answer any questions if you have not been to the destination
- Partner with local business, park district or library to promote specific trip
- Contact library, theater, coffee shop (after hours), or your office as a place to hold your event
- Send out email or post cards from your data base announcing the event. Advertise as free admission, bring a friend. RSVP for your complimentary reservation (so people know the event is free)
- Create the event around the destination theme....decorate tables, napkins, food and drink
- Order plenty of brochures/flyers pertaining to the trip
- Keep in contact with your group. Send a short email once a month on general information or highlights of the trip to keep clients excited
- Remember to keep the event simple. You do not have to spend a lot of money
- Ask BDM for co-op



General MEG Promotions

- Signature line email—advertise the trip in 1 or 2 lines, advertise your event—place, date, time and add a tag line or quote related to the event
- Ready to send email—log into mvptravel---Booking Program---MAST Exclusive Groups—Find the tour to advertise---save ready to send email to your desktop ---add your agency information---save
- Ready to send flyer---See above under ready to send email---save to your desktop—add your agency information---save
- Add flyer to website
- Take advantage of Vacation Makers complimentary space when available
- Decorate agency window with theme of trip
- Post details on Facebook, videos to website and Facebook page